## MASTERING BORNALL BORNESSES BUSINESSES MARKETING

## **About this Webinar Series**

Take your business to the next level with this two-part webinar series designed to help small businesses master digital marketing. Whether you're just starting or ready to scale, these sessions will provide practical strategies to attract, engage, and convert customers.

## **Session Schedule**

**Session 1**: Digital Marketing Foundations for Small Businesses

- Digital marketing basics & choosing the right approach
- Understanding & leveraging buyer personas
- Website optimization & SEO strategies
- Social media & content marketing essentials
- Email marketing: building and automating your list

**Session 2**: Digital Marketing Growth Strategies & Paid Advertising

- Advanced website optimization & SEO tactics
- Lead generation & customer retention strategies
- Google & social media advertising best practices
- Al-powered tools for automation & marketing
- Measuring success: analytics & KPIs



**Date & Times:**April 9th & 16th • 12PM - 1:30PM

**Register Here:** casbdc.biz/4kJMmi0

Presented by the Central California SBDC. Learn more at CentralCaSBDC.com





























